# WILEY



# 2023 Media Guide inspect – World of Vision

Refresh your marketing





According to the VDMA, industrial machine vision in Germany increased by **16 percent** in 2021 thereby reaching a turnover of **3.1 billion Euros**.

In 2022 the association expects revenues of **3.2 billion Euros**.

Cooperating with inspect

- WORLD OF VISION

makes it possible for you to gain optimal benefit from this growth.

### Dear advertisers,

The machine vision industry is one of the fastest growing sub-sectors of the automation world. inspect does this pace justice with its total of 13 issues per year, 10 of which appear as print publications and 4 in digital form, so-called e-specials (see page 12). These offer extra options such as video interviews, direct links and interactive picture galleries.

Two that deserve a special mention are the international titles: inspect Europe (formerly inspect international, see page 10) and inspect America (see page 13). They are partly published in digital and focus on English speaking machine vision users and integrators in Europe and North America. They include and highlight any events and their focus topics for our readers in those areas.

The two German language E-Specials Control and Electromobility are also exciting. The former appears in the run-up to the Control trade fair, the latter at the beginning of November. Both contain a comprehensive package of market reports, interviews and product information texts, including all the above mentioned benefits that a digital format makes possible, such as links, videos and image galleries.

With our broad portfolio of printed and digital formats, inspect does justice to every target group and you reach those who you want to reach.

David Löh Editor-in-Chief of inspect





# inspect - World of Vision

**inspect** is the leading trade journal for applied image processing and optical metrology. With a circulation of 18,000 copies – the highest in the industry (monitored by IVW), the magazine is read by engineers and experts who are also the decision makers regarding the use and procurement components, products and technologies.

Further good reasons for choosing ,inspect' as your information and advertising medium:

1. >20 years of inspect We know the topics that the market focusses on.

2. inspect – **We depict the world of image**World of Vision **processing – in its entirety.** 

3. inspect international We reach all decision makers

- internationally too.

4. inspect with Good reading and best clear design advertising effect.

### inspect award

For the annual inspect award the best innovations are judged by the editors in cooperation with a top-class expert jury. The jury nominate 20 products, selected from dozens of submissions, which the readers of inspect – WORLD OF VISION then vote for and therefore choose the six innovations of the year.

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### **Overview**

### **Publication frequency**

10 x year (incl. inspect international + Buyers Guide + Pro-4-Pro)

### Volume

24<sup>nd</sup> year in 2023

Circulation 18.000

**Publishing Director** Steffen Ebert

**Product Management** Anke Grytzka-Weinhold

Editor-in-Chief David Löh

Commercial Manager Jörg Wüllner

Order Management Kerstin Kunkel

Subscription € 53 (+ VAT)

### Single Copy rate

€ 17 (+ VAT, + Postage) Subscription for students 50% discount

### ISSN

1616-5284

Format of the magazine

DIN A4





# **Analysis**

### **Circulation analysis**

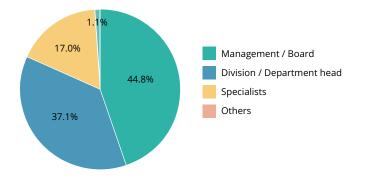
Circulation (IVW QI/2021)	Copies
Printed copies	20,000
Actual circulation figures	19,642
Complimentary copies	17,545
Sold (incl. subscriptions)	2,097
Remainder & Archived copies	358

### Breakdown of recipients according to position in the company / area of responsibility

(Basis: Shipping data 2021/2022)

Position / Area of responsibility	%	Recipients	
Management / Board	44.8	8,796	
Division / Department head	37.1	7,295	
Specialists	17.0	3,339	
Others	1.1	212	
Total	100	19,642	

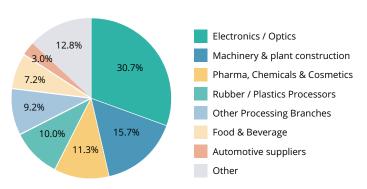
All figures are average values, percentages are rounded up. Basis: Shipping data 2021/2022.



### Breakdown of recipients according to industry

20.7	
30.7	6,028
15.7	3,090
11.3	2,220
10.0	1,972
9.2	1,809
7.2	1,422
3.0	595
12.8	2,506
100.0	19,642
	11.3 10.0 9.2 7.2 3.0 12.8

All figures are average values, percentages are rounded up. Basis: Shipping data 2019.



Range of Distribution Print + Online (digital data as of: 30 July 2022)	Copies
Print	18,000
Social Media (Follower*)	
Xing	3,663
LinkedIn	10,157
Twitter	1,597
WIN-Newsletter (DOI**)	2,336
Total	35,753

<sup>\*</sup> Contacts of the inspect and messtec drives Automation team
\*\* DOI = Double-Opt-In: As each recipient has registered for our
newsletter personally, in accordance with data protection regulations,
the newsletter has an Opening rate of > 50 percent.





# **Dates & Contents**

Issues	inspect 1 March  embeddedworld Exhibition@Conference	April  Control  Control  Control	inspect Europe 1 April	inspect America 1 May	<b>inspect 3</b> June
Publication date <sup>1</sup>	03.03.2023	14.04.2023	19.04.2023	09.05.2023	16.06.2023
Advertising deadline	17.02.2023	24.03.2023	31.03.2023	28.04.2023	02.06.2023
Editorial deadline	20.01.2023	24.02.2023	03.03.2023	07.04.2023	05.05.2023
	Embedded World Nuremberg, Germany 14.–16.03.2023	Hannover Messe Hanover, Germany 17.–21.04.2023	Control Stuttgart, Germany 09.–12.05.2023	Embedded Vision Summit Santa Clara, USA 22.–25.05.2023	Automatica Munich, Germany 27.–30.06.2023
		Logimat Stuttgart, Germany 25.–27.04.2023	Embedded Vision Summit Santa Clara, USA 22.–25.05.2023		Laser World of Photonics Munich, Germany 27.–30.06.2023
'n		Sensor+Test Nuremberg, Germany 09.–11.05.2023	The Battery Show Europe Stuttgart, Germany 23.–25.05.2023		
Exhibition Issue for		Control Stuttgart, Germany 09.–12.05.2023	EMVA Business Conference Sevilla, Spain		
hibition		Embedded Vision Summit Santa Clara, USA 22.–25.05.2023			
Ä		The Battery Show Europe Stuttgart, Germany 23.–25.05.2023			
		inspect award  Submit your product by 30.04.2023			inspect award  Presentation of the Nominees
E-SPECIAL (16,000 recipients)		Control Distribution: 03.05.2023		inspect America 1 Distribution: 09.05.2023	
NEWSLETTER for Issue	07.03.2023	18.04.2023	02.05.2023 (english)		20.06.2023
TOPICS	Embedded Vision     Deep Learning     Robotics	X-ray / Computer Tomography     Coding & Identification     Thermography & Hyperspectral Imaging     Artificial Intelligence			<ul><li>Robotics</li><li>3D-Vision</li><li>Materials testing</li><li>Identification</li></ul>

 $<sup>^{\</sup>scriptscriptstyle 1}$  1 postal dispatch may take up to 4 days

Basics	Basics for the world of image processing
Vision	Components and Systems: Cameras, Frame grabbers, Objectives, Lighting, Vision-sensors, Smart Cameras, Embedded Systems, Processors & Computer components Software & Processes: Vision software, AI, Virtual & Augmented Reality, Interfaces & Communication, CoaXpress, GenlCam, GigE Vision, USB3 Vision, CameraLink (HS), Profinet, Ethercat Hyperspectral Imaging: Components, Systems, Software
Automation	Measuring, recognition, guidance – 2D/3D measuring & comparing, form position Testing – surface inspection, completeness checks, Texture analysis, Colour checks, Size accuracy, Tool monitoring Identifying - Bar codes, OCR, 2D codes, Geometry
Control	Material testing – Microscopy/ image analysis, X-Ray, Tomography, layer thickness, hardness, Interferometry, Holography  Measuring devices – Thermography, High-Speed-Cameras, Endoscopy, Laser measuring technology, measuring cameras  Dimensional measuring – Coordinate measuring devices, Profile projectors, Form measuring devices, Topography, Flatness, Track measurement





# **Dates & Contents**

Issues	Special Issue PRO-4-PRO August	inspect America 2 September	<b>inspect 4</b> September	inspect 5 October  Sps smart production solutions	<b>inspect 6</b> November	inspect Buyer's Guide December
Publication date <sup>1</sup>	07.08.2023	26.09.2023	22.9.2023	27.10.2023	17.11.2023	15.12.2023
Advertising deadline	17.07. (Ads) 03.07. (PR-Ads)	01.09.2023	08.09.2023	13.10.2023	03.11.2023	01.12.2023
Editorial deadline	19.06.2023	25.08.2023	11.08.2023	15.09.2023	06.10.2023	03.11.2023
ue for	in cooperation with GIT SICHERHEIT		Motek Stuttgart, Germany 10.–13.10.2023	sps smart production solutions Nuremberg, Germany 14.–16.11.2023 Productronica Munich, Germany		inspect 7
Automation (1) and (1)				inspect award  Presentation of the Winners	inspect award Interviews with the Winners	Official Buyer's Guide of the European Machine Vision Association EMVA * Pricelist on page 11 Circulation: 20,000 copies
E-SPECIAL (16,000 recipients)		inspect America 2 Distribution: 26.09.2023		Electro-mobility Distribution: 07.11.2023		
NEWSLETTER for Issue		19.09.2023	26.09.2023	31.10.2023	21.11.2023	19.12.2023
TOPICS	The special edition PRO-4-PRO published annually before the autumn fairs (circulation 25,000) is a cross-media product that combines print and online: in the form of the printed edition and in connection with the www.pro-4-pro. com platform. System, performance and company portraits are presented, as well as current products, applications and sector solutions.		Hyperspectral Imaging     Interfaces     Quality assurance     Robotics     Bin-Picking	Lenses     Lighting     Vision Sensors     Camera     Accessories     Vison Software     Embedded     Systems	Thermography and Computer Tomography  Artificial Intelligence  Measuring & Testing	Product     Overviews     Industrial     applications     Market data

<sup>&</sup>lt;sup>1</sup> 1 postal dispatch may take up to 4 days

Basics	Basics for the world of image processing
Vision	Components and Systems: Cameras, Frame grabbers, Objectives, Lighting, Vision-sensors, Smart Cameras, Embedded Systems, Processors & Computer components Software & Processes: Vision software, AI, Virtual & Augmented Reality, Interfaces & Communication, CoaXpress, GenICam, GigE Vision, USB3 Vision, CameraLink (HS), Profinet, Ethercat Hyperspectral Imaging: Components, Systems, Software
Automation	Measuring, recognition, guidance – 2D/3D measuring & comparing, form position Testing – surface inspection, completeness checks, Texture analysis, Colour checks, Size accuracy, Tool monitoring Identifying - Bar codes, OCR, 2D codes, Geometry
Control	Material testing – Microscopy/ image analysis, X-Ray, Tomography, layer thickness, hardness, Interferometry, Holography  Measuring devices – Thermography, High-Speed-Cameras, Endoscopy, Laser measuring technology, measuring cameras  Dimensional measuring – Coordinate measuring devices, Profile projectors, Form measuring devices, Topography, Flatness, Track measurement





## **Prices & Formats**

Advertisments	width / length (mm)	Price € 4c
1/1 Page	210 x 297*	6,720
1/2 Page portrait	90 x 260	4,145
1/2 Page landscape	185 x 128	4,145
Juniorpage	137 x 190	4,410
1/3 Page portrait	58 x 260	2,510
1/3 Page landscape	185 x 85	2,510
1/4 Page classic	90 x 128	1,970
1/4 Page portrait	43 x 260	1,970
1/4 Page landscape	185 x 63	1,970
1/8 Page classic	90 x128	1,420
1/8 Page landscape	185 x 30	1,420
Job Advertisements	25% discount on regular advertisement prices	

width / length (mm)	Price € 4c
210 x 297	4,940

<sup>\*</sup> Head: 5 mm; Foredge: 3 mm; Foot + right: min. 3 mm

Loose inserts <sup>3</sup>	weight	Price € 4c
	up to 25 g	310
	up to 50 g	395

### **Preferred Positions**

Title page + Story <sup>1</sup>		9,200
Inside front/back page <sup>1</sup>	210 x 297*	6,850
Back page <sup>1</sup>	210 x 297*	6,870
1st page right-hand text1	185 x 260	6,810
Title Corner	73 x 51 x 51*	3,160
Postcards <sup>2</sup>		160

### **Advertorials in PRO-4-PRO**

Partial title	50 x 33	2,780
Innercover	PR-Text, pictures, Logo	4,720
1/1 page	PR-Text, pictures, Logo	4,125
1/2 page	PR-Text, pictures, Logo	2,070
1/4 page	PR-Text, pictures, Logo	1,065

<sup>\*</sup>plus 3 mm overlap on all sides

### 1 Cancellation only possible up to 8 weeks before advertising deadline. Title page: the picture must be coordinated with publisher in advance and Wiley-VCH GmbH has exclusive rights of it for 6 months.

### **Reprints and ePrints**

Prices for printing and delivery of your reprint, as well as individual special formats (e.g. with cover picture and display ad or bundling of articles) are available on request. As are offers for reprints and eprints of scientific articles from Wiley peer-reviewed journals.

### **Contact:**

Nicole Schramm, +49 (0) 6201 606 559, nschramm@wiley.com

### Terms of Payment:

Payment within 30 days without deduction.

### Bank details:

J.P. Morgan AG Taunus Turm · Taunustor 1 60310 Frankfurt, Germany IBAN: DE55501108006161517443 BIC: CHASDEFX

VAT-Id.No.: DE136766623 Tax No.: 47020/29082

All prices are subject to the statutory VAT.

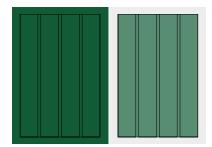
The new price list comes into effect on 1 October 2022 and supersedes all previous price lists.

<sup>2</sup> Postcards: Costs per thousand, affixed to a particular page on advertisement or bound-in insert + insertion costs

<sup>3</sup> Costs per thousand – including postage; no discount for loose inserts, sample must be sent before order can be accepted.



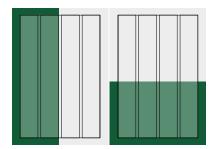
### **Formats**



**1/1** Pages Type Area/Bleed Size

**Type Area:** 185 x 260 mm

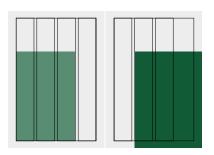
Bleed Size: 210 x 297 mm



1/2 Pages
Type Area/Bleed Size

**Type Area:** portrait: 90 x 260 mm landscape: 185 x 128 mm

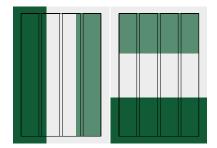
**Bleed Size:** portrait: 102 x 297 mm landscape: 210 x 147 mm



# **Juniorpage**

**Type Area:** 137 x 190 mm

Bleed Size: 147 x 209 mm



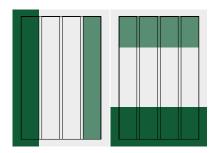
1/3 Pages
Type Area/Bleed Size

Type Area:

portrait: 58 x 260 mm landscape: 185 x 85 mm

**Bleed Size:** 

portrait: 70 x 297 mm landscape: 210 x 104 mm



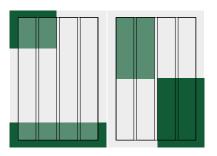
1/4 Pages
Type Area/Bleed Size

Type Area:

portrait: 43 x 260 mm landscape: 185 x 63 mm

**Bleed Size:** 

portrait: 54 x 297 mm landscape: 210 x 82 mm



1/4 | 1/8
Pages Type Area/Bleed Size

Type Area:

classic: 90 x 128 mm **Bleed Size:** 

classic: 102 x 147 mm

Type Area:

classic: 90 x 63 mm landscape: 185 x 30 mm

**Bleed Size:** 

classic: 102 x 82 mm landscape: 210 x 49 mm

Please provide advertisements in bleed size with 3 mm overlap on all sides.





# **Technical Specifications**

### **Magazine format**

210 x 297 mm (width x height), A4 size 185 x 260 mm (width x height), print space Number of columns: 3; column width 58 mm or Number of columns: 4, column width 43 mm

### Print and binding methods

Sheet offset, adhesive binding

### **Colours**

Euro scale

### **Screen ruling**

70 ruling

Print profile: ISO Coated\_v2\_300 (39L)

### **Loose inserts**

Minimum insert size:  $105 \times 148 \text{ mm}$  (w x h) Maximum insert size:  $200 \times 287 \text{ mm}$  (w x h), the back fold must be on the long side (287 mm) Minimum weight for single-sheets inserts:  $150 \text{ g/m}^2$ 

### **Delivery of loose inserts**

Delivery quantity: 18,200 copies

### **Delivery of bound-in inserts**

Delivery quantity: 18,500 copies

The delivery address for bound-in inserts and any supplements will be given to you with the order confirmation.

### **Data format**

We accept the following data formats: PDF, EPS, TIFF, JPG.

### Please observe the following points:

- 1. Embed all text or convert it into streams.
- 2. Use only CMYK colours.
- 3. With pixel-oriented data formats, we require a resolution of at least 250 dpi.
- 4. Do not compress JPG files too strongly, or this will lead to visible loss of image quality. Use the "maximum" or "high" quality gradings.

### To avoid errors, please observe the following:

Send all text to be used and associated files together. Attach a hard copy/print-out to the layout check. Ensure that no RGB colours are used in any files, including the associated files. For files from programmes not intended for the creation of printed documents (e.g. Word, Excel, Powerpoint), the files must always be converted. This means inevitable changes in data and considerable additional work, which we have to add to your invoice.

### **Transmission options**

by e-mail to kerstin.kunkel@wiley.com



Wiley-VCH GmbH FAO: Kerstin Kunkel

Boschstrasse 12  $\cdot$  69469 Weinheim

Tel.: +49 (0) 6201 606 731





# inspect Europe – Continent wide readership

The English-language edition, formerly called "inspect international", is now in its sixth year. From this year it is called inspect Europe, in order to underline the focus on the European machine vision market. The print run is 5,500 copies and it is dispatched as an e-paper to thousands of recipients.

The target group consists of European targeted dispatch recipients and users of the English-language portal **www.wileyindustrynews.com/en** where the inspect Europe is available to download. The English-language LinkedIn channel complements this offer.

In addition to current information on components and systems from the world of industrial machine vision, current technologies and in-depth user reports are an integral part of each issue. Reports on international markets, trade fairs and conferences as well as trends and moods keep our readers up to date at all times. Leading managers and experts also provide insights into their companies, market strategies projects and technologies.



### **Events showcased in specific issues**

- Sensor+Test, Nuremberg, 9.–11.5.2023
- Control, Stuttgart, 9.–12.5.2023
- Automatica, Munich, 27.–30.6.2023
- sps smart production solutions, Nuremberg, 28.–30.11.2023

inspect	Europe

Publication date	28.04.2023
Advertising deadline	06.04.2023
Editorial deadline	17.03.2023





# **Prices & Formats Europe**

Advertisments	width / Height (mm)	Price €
1/1 Page	210 x 297**	4,150
1/2 Page portrait	90 x 260	2,785
1/2 Page landscape	185 x 128	2,785
Juniorpage	137 x 190	2,840
1/3 Page portrait	58 x 260	1,610
1/3 Page landscape	185 x 85	1,610
1/4 Page classic	90 x 128	1,400
1/4 Page portrait	43 x 260	1,400
1/4 Page landscape	185 x 63	1,400
1/8 Page classic	90 x 63	1,010
1/8 Page landscape	185 x 30	1,010
Purely digital format	50% of the above prices	
Job Advertisements	25% discount on regular advertisement prices	

<sup>\*\*</sup>plus 3 mm overlap on all sides

Preferred positions	width / Height (mm)	Price €
Title page + Story <sup>1</sup>		4,520
Inside front/back page <sup>1</sup>	210 x 297**	4,230
Back page <sup>1</sup>	210 x 297**	4,260
1st page right-hand text <sup>1</sup>	210 x 297**	4,230
Title Corner	73 x 51 x 51*	1,895
Postcards <sup>2</sup>		125

<sup>\*</sup>plus 3 mm overlap above and on the right hand page

- 1 Cancellation only possible up to 8 weeks before advertising deadline. Title page: the picture must be coordinated with publisher in advance and Wiley-VCH GmbH has exclusive rights of it for 6 months.
- 2 Postcards: Costs per thousand, affixed to a particular page on advertisement or bound-in insert + insertion costs
- 3 Costs per thousand including postage; no discount for loose inserts, sample must be sent before order can be accepted.

# **Analysis**

# Breakdown of recipients according to position in the company / area of responsibility (Basis: Shipping data 2021/2022)

Position	%
Corporate Management	45.1
Business Unit-, Department-, Project Management	37.1
Specialists	16.8
Other	1.0

### Breakdown of recipients according to industry

Industry	%
Machinery & plant construction	15.6
Rubber / Plastics Processors	10.5
Pharma, Chemicals & Cosmetics	9.0
Others in manufacturing industry	8.8
Automotive & Suppliers	4.3
Other	16.3





# E-Special: 100 % Content, 100 % digital

The most important information first: With our new digital format – the E-Special – you reach more than 16,000 recipients via social media and the WIN Wiley Industry News – the joint portal of the trade magazines messtec drives Automation, inspect and PhotonicsViews.

Range of distribution	Social Media
Xing	3,663
LinkedIn	10,157
Twitter	1,597
WIN-NL (DOI**)	2,336

### Total number of recipients 17,753

as of 30 July 2021

With numerous, integrated videos and links to relevant websites our e-specials provide you with an attractive and interactive reading experience. Every E-Special has a focus topic. The advantage of digital formats: your ads will be provided with surface and deep links so that potential customers can reach the webpage for your products directly. Are several topics interesting for you? Ask our sales team about the flat-rate option.











Advertising format	Price €
e-Special Cover page + Cover story (max. 4.000 characters) + Interview (10 minutes, digital)	3,100
e-Special 1/1 Advert 4c	2,400
e-Special 1/2 Advert 4c	1 600

### **Publication date**

E-Special Control	03.05.2023
E-Special Electro-mobility	07.11.2023

<sup>\*</sup> Total number of contacts of the inspect and messtec drives Automation teams

<sup>\*\*</sup> DOI = Double-Opt-In: As each recipient has registered for our newsletter personally, in accordance with data protection regulations, the newsletter has an Opening rate of > 50 percent.



# inspect America - The Digital Edition



In addition to inspect Europe, inspect America completes the international portfolio. It is published twice a year in digital format and in English, and is aimed at machine vision users and integrators in North America. It includes and highlights any events and their focus topics for our readers in those areas. The first issue in 2023 is all about embedded vision. The second issue is broader in terms of content, but the focus here is also on latest technologies, market trends and new products.

As with all digital editions of inspect, inspect America takes advantage of the full range of possibilities digitization brings with it. In addition to design benefits such as animations during page turning, internal and external links are integrated, so that readers always have easy access to the desired information and contact options. Videos of interviews, applications or products are included, as well as interactive elements, such as image galleries.

In addition to the 17,753 recipients of the E-Specials (see page 12), inspect America reaches 5,000 machine vision users and integrators in North America. The first issue additionally the recipients of the Edge AI + Vision Alliance newsletter.











	inspect America 1	inspect America 2
Publication date	09.05.2023	26.09.2023
Advertising deadline	28.04.2023	15.09.2023
Editorial deadline	07.04.2023	25.08.2023





# inspect Buyer's Guide 2023





### The official Buyer's Guide of the EMVA

The inspect Buyer's Guide is the first official European Buyer's Guide of the European Machine Vision Association EMVA and the reference book for components, products, systems and services of machine vision and optical metrology.

At www.WileyIndustryNews.com/en/buyers-guide you will find company profiles, product information and market overviews all year round. In addition, the inspect Buyers Guide is published once a year in printed form (circulation 20,000) in English with overviews, trend reports and showcases.

	Company Profile	Showcase
1/1 4c Page Print & Online	€ 5,920	-
1/2 4c Page Print & Online	€ 3,690	-
1/4 4c Page Print & Online	-	€ 1,660

	Company Profile	Company Entry + Logo	Company Entry + Logo + Picture
1/6 Page Print & Online	-	€ 555	€ 1,110

The inspect Buyers Guide is a crossmedia product. All entries from the online Buyers Guide will be published as well in the annual print version – and vice versa. →







### Wiley Industry News

# WIN NEWS www.WileyIndustryNews.com

Together we are stronger: From the beginning of 2021, the online editorial offices of inspect-online.com, md-automation.de, traffic and Photonics Views will bundle their forces and present you with our new internet presence Wiley Industry News, WIN for short. The portal provides readers with daily news from the automation, photonics and machine vision industries. Among other things, those interested will find stimulating user reports, informative videos or in-depth whitepapers, that will bring you closer to the technology of today and tomorrow. In addition all products and solutions that can help to improve your own production or to extend it. The portal with its modern layout is the central point of contact for anyone interested in hardware and software needed for the tough everyday life in the industry.

### **Online-Advertisement**

Give your company a face and show presence, communicate a product launch – in short: benefit from our distribution range. Combine your print advertising with an image campaign on www.WileyIndustryNews.com and increase your market penetration.

Leaderboard	728 x 90 Pixel	€ 1,230 / month, run of site*
Medium Rectangle	300 x 250 Pixel	€ 1,120 / month, run of site*
Wide Skyscraper**	160 x 600 Pixel	€ 1,210 / month, run of site*

<sup>\* &</sup>quot;run of site" means that the ad placements may appear on any page of the target site. They will be shown randomly in a rotating scheme by each new page impression (maximum of four banners at one position).

### **Top Feature**

Promote your product, your application note, your event or any other highlight on the "cover page" of www.WileyIndustryNews.com. Reach your target group 24/7/365.

Scope of Service: Picture (476 x 315 px, Format 1,5:1), Headline, Intro on landing page (150 letters), Detailed Text (up to 4,000 characters recommended), 1–4 Images, Contact Information

Running Time: 1 month prominent as a Top Feature Story. Additionally, your highlight remains for a total of \*€ 1,590 six months in the portal's database

Combo offer: Feature on Portal + Newsletter € 2,160

### Whitepaper | Application Note

The ideal format to present your expertise in full detail and to generate leads. Application notes, market or case studies are the perfect presentation form for companies, whose content differs from their competitors'.

### Scope of Service:

Teaser text, product photos, company € 960 / 6 months contacts, PDF for download

### Webcast | Video

This multimedia advertising format is the perfect complement to your banner advertising and whitepapers.

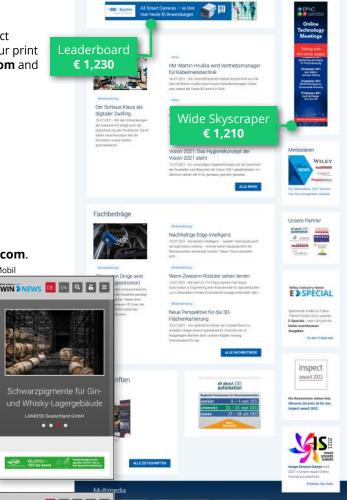
Scope of Service:	€ 970 / 6 months
Teaser text, product video, company address	c 37 0 7 0 monens

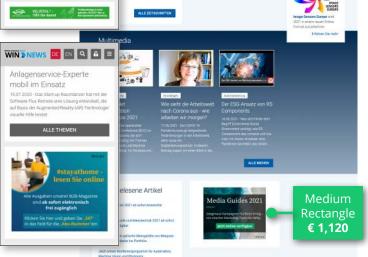
### Accesses to the website (Google Analytics)

Page Impressions/Month	14,700
Visits/Month	8,450
Unique Visits/Month	6,100

Mean values from the 1st half of 2021







<sup>\*\*</sup>the mobile optimized version requires an additional Medium Rectangle format

<sup>\*</sup>in a rotation scheme with other Top Feature Stories. Text is subject to editorial criteria.

**Full Banner** 

€ 940

**Feature** € 1,120





# **Newsletter: www.WileyIndustryNews.com**

Information about sensors, automation, test & measurement, machine vision and photonics is available in the WIN newsletter, which is sent out weekly. We inform about company mergers, market developments and what else is new in the world of industry. Up-to-date and interesting, just as you are used to from the editorial offices of inspect, messtec drives Automation and PhotonicViews.

We also offer special newsletters in which we report on upcoming trade fairs and current key topics. Product or company specials that focus only on products or information from manufacturers are also possible.

For English-speaking target groups, the editors of inspect send out the official VISION newsletter, which is produced jointly with the Landesmesse Stuttgart, the organiser of VISION - the world's leading trade fair for machine vision.

### **Newsletter: Banner formats & prices**

### Date of Publication weekly.

With the booking of a "Feature", your content will be placed on one of the prominent feature positions

Full Banner	468 x 60 Pixel	€ 940
Medium Rectangle	300 x 250 Pixel	€ 1,230
Feature Newsletter (Content ad)	Text (up to max. 4,000 characters advisable), headline, intro (150 characters), at least one image (format 1.5:1, at least W x H 476 x 315 px, better 750 x 500 px, max. 250 KB), three additional images possible (format see above), Contact information	€ 1,120
Combo offer: Top Fea	ture on website + newsletter	€ 2,160
<b>Event announcemer</b> name and date 50 chagraphic 476 x 315 pix	aracters, call-to-action 70 characters,	€ 485
Job advertisement: description of position 50 characters, call-to-action 70 characters, graphic 476 x 315 pixels, external link		€ 520

Newsletter Key Figures 2020/2021	German edition
Number of recipients (DOI)	1,850
Open Rate (MV)	45.2 %
Click Through Rate (MV)	6.3 %

Material to be submitted 7 days before distribution date of booked news letter

MV = Mean value of 41 newsletters sent out

Newsletter Key Figures 2020/2021	English edition
Number of recipients (DOI)	770
Open Rate (MV)	48.9 %
Click Through Rate (MV)	6.2 %

MV = Mean value of 10 newsletters sent out

### Technical Data:

Please send your files by mail to your sales representative. We will take care of all further steps.

Size of data: max. 200 KB Data formats: GIF, JPG, PNG, HTML5, any kind of Redirect/Tag

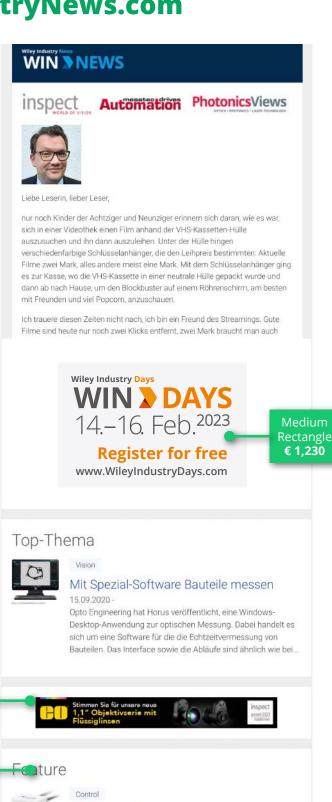
### Banner (Newsletter)

Size of data: max. 200 KB Data formats: GIF, JPG, PNG

### Target-website

please tell us the exact URL, where your banner should be linked to.

Data format: any video format is possible Youtube or Vimeo link possible.



Das Vision-System im -Streichholzschachtel-Format

Der Bedarf in der Industrie an komplexen

entwickelten Bildverarbeitungssysteme

21.09.2020



**Exclusive** 

access to your

**Single Sponsored** Newsletter

4,785 €





### **Newsletter Dates**

### **Regular Newsletter (WIN Ger)**

Month	cw	Date
January	3	16.01.23
	4	23.01.23
	5	30.01.23
February	6	06.02.23
	7	13.02.23
	8	20.02.23
	9	27.02.23
March	10	06.03.23
	11	13.03.23
	12	20.03.23
	13	27.03.23
	14	03.04.23
April	15	11.04.23
	16	17.04.23
	17	24.04.23
	18	02.05.23
May	19	08.05.23
	20	15.05.23
	21	22.05.23
	22	30.05.23
June	23	05.06.23
	24	12.06.23
	25	19.06.23
	26	26.06.23

Month	cw	Date
July	27	03.07.23
	28	10.07.23
	29	17.07.23
	30	24.07.23
	31	31.07.23
August	32	07.08.23
	33	14.08.23
	34	21.08.23
	35	28.08.23
September	36	04.09.23
	37	11.09.23
	38	18.09.23
	39	25.09.23
October	40	02.10.23
	41	09.10.23
	42	16.10.23
	43	23.10.23
	44	30.10.23
November	45	06.11.23
	46	13.11.23
	47	20.11.23
	48	27.11.23
December	49	04.12.23
	50	11.12.23

### **International Newsletter (WIN engl.)**

Month	cw	Date
January	3	16.01.23
	5	30.01.23
February	7	13.02.23
	9	27.02.23
March	11	13.03.23
	13	27.03.23
April	15	11.04.23
	17	24.04.23
May	19	08.05.23
	21	22.05.23
June	23	05.06.23
	25	19.06.23
July	27	03.07.23
	29	17.07.23
	31	31.07.23

Month	CW	Date
August	33	14.08.23
	35	28.08.23
September	37	11.09.23
	39	25.09.23
October	41	09.10.23
	43	23.10.23
November	45	06.11.23
	47	20.11.23
December	49	04.12.23





Official Industry Newsletter of the World's Leading Trade Fair for Machine Vision

Inspect VISION VISION

Dear readers.

Is the pandemic coming to an end? The signs are there. The vaccination rates in Great Britain, the USA and now also Germany are over 50 percent, the football stadiums fill up for the European Championship and the economy is booming. This has now also moved the VDMA to raise the real production forecast for 2021 from previously plus 7 percent in real terms to now plus 10 percent.

"An unusually low prior-year base, but also a powerful global industrial economy, are helping us to achieve high growth rates. In addition, the machinery and plant engineering sector is benefiting from extensive economic stimulus and growth packages in key sales markets," said VDMA President Karl Haeusgen. **Read** 

Best Regards,

### Florian Niethammer

Project Manager VISION

### Andreas Grösslein

Editor / Webmaster B2B Technology





Vision

# Sony Launches Visible and SWIR Based Imagers

15.09.2020 -

Sony Semiconductor Solutions has launched two new image sensors that include both the visible and short wavelength infrared (SWIR) ranges in captured images. The IMX990 and IMX991 sensors utilize the industry's smallest 5µm...



News



News

W3+ Fair Rheintal cancelled at short notice

1.09.2020 -

The machine vision and photonics trade fair W3+ Fair Rheinta in Dombirn, Austria, was prohibited by the Vorariberg provincia government...





# **GIT Special Edition PRO-4-PRO**



Sustainable presence can be so easy - with a product and/or company profile in our GIT special edition **PRO-4-PRO**. The reference book with a circulation of 25,000 copies is published once a year with the top players from the automation, security and machine vision industries.

As a joint publication of the trade journals GIT SICHERHEIT, messtec drives Automation and inspect - World of Vision, the publication is also designed for relevant industry events. For you, this means a distribution beyond the usual circle of recipients.

In addition, your product and/or company portrait will also be represented for a whole year on the industry platform PRO-4-PRO.com. The print edition presents detailed and clearly arranged system, performance and company

portraits as well as products and applications from the above-mentioned industries. The publication is rounded off with overview and basic contributions from the fields of automation, safety and image processing. Qualified enquiries from decision-makers demonstrably meet the suppliers who present themselves in and on PRO-4-PRO.com via the print/online combination.

### **Product portfolios** & company profiles



### **Dates**

Publication date	07.08.2023
Advertising deadline (PR)	03.07.2023
Advertising deadline (classic)	17.07.2023
Editorial deadline	19.06.2023

Advertorial Examples: We will design it for you – just send us your material by 03.07.2023 at the latest.





### 1/1 page Advertorial



Inner cover + picture at contents (see red circle)



Partial Title (see red circle)



½ page Advertorial



14 page Advertorial



### **Advertorials**

SIZE	2/1 PAGE	1/1 PAGE	½ PAGE	¼ PAGE
PRICE 4C (€)*	8,150	4,125	2,070	1,065

### **Preferred Positions** (will be reserved in the order of booking arrival)

Inner Cover (1/1 page subject opener + ½ advertorial 4c + section title picture in contents + co-defining the colour of section)	4,720 €
Partial Title (4c picture on title page or outside back + ½ page advertorial 4c + picture in "contents"); you can book more PR additionally	2,780 €

<sup>\*</sup> Our service includes one PDF correction run. Only from the second PDF on there will be charged 45 € per PDF as handling fee.









Safety & Security

Products from the sectors Safety & Security Management, Fire Protection, Safety at Work, Building Security, Video Surveillance, Access Control and IT & Communication



Automation & Machine Vision

Products from the sectors Automation, Drives, Machine Vision / Optical Metrology, Industrial PC, Test and Measurement, Sensor Technology



Products from the sectors Medical Technology, clinical laboratory, ment, facility management and IT & communication



© Wayhome Studio - stock.adobe.com

Products from the sectors Laboratory Devices, Analysis, Microscopy and EDP/Software/LIMS



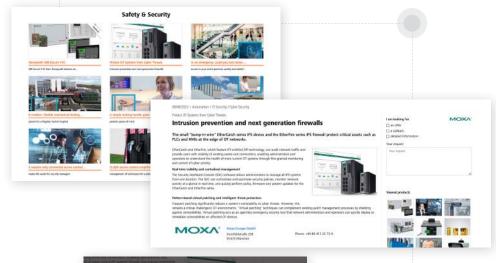
### Process technology

Products from the sectors Process Automation, Maintenance, Plant-Construction, Pumps and Compressors, Mechanical and Thermal Process Technology



Food Industry technology

Products from the sectors Logistics and Materials Handling, Packaging and Labeling, Food analysis, Plant Construction and Technical equipment



Optimized for mobile devices

Modern design

**PROFESSIONALS** — is the unique product database for vertical B2B markets.

PRO-4-PRO.com — PRODUCTS FOR

PRO-4-PRO is Wiley's cross-media concept. The possibility of presenting your company both online and in relevant trade journals ensures that your advertising measures are as effective as possible — if we optimise for you, with a built-in lead guarantee.

- Extended company presentation 500 €
- detailed company and product description
- individual optimization for search engines (e.g. SEO for Google)
- Lead Generation Tool

Clear structure

	6 Months / price €	12 Months / price €	
Company presentation	500, one-time-fee		
Product entry	335	585	
Refresher	295	530	

Package deals Runtime		12 Months / price €
Pro Package	4 Product presentations	1,775
Premium Package	8 Product presentations	3,280
Business Flat	all your product texts that you send us within 12 months	5,315



PRO-4-PRO.COM

PRODUCTS FOR PROFESSIONALS

The Product Portal for Lead Generation





# **Advertising and Reprint Production Terms and Conditions**

### Definitions

- 1. In these terms and conditions:
  - (a) "Wiley" means the company within the John Wiley & Sons group that is providing the Advertising and Reprint services as set out on the Booking Confirmation or invoice issued by the Wiley group entity or its authorised agent.
  - (b) "Advertising" means any advertisements requested by the Customer to be displayed in products owned or controlled by Wiley or any third party partner of Wiley and includes both advertising that appears in Wiley's or its third party partners' print publications ("Print Advertising") and advertising that appears electronically on any of Wiley's websites, or any application or other digital format owned or controlled by Wiley or any third-party partner of Wiley ("Online Advertising").
  - (c) "Customer" means a person or entity who is placing an order for advertising or reprint production with Wiley and includes an advertiser on whose behalf advertising is placed, and any media agency or company that may arrange advertising or reprints for its clients.
  - (d) "Booking Confirmation" means the confirmation provided by Wiley which sets out the details of the Advertising. For Reprints, it consists of an email confirmation sent by Wiley to confirm the Reprint order.
  - (e) "Insertion Order" or "Purchase Order" means a document provided by the Customer for ordering Advertising or Reprints which confirms the agreed details.
  - (f) "Reprint" means print or physical goods, being a specified number of reprints of articles or other material (for example, pre-loaded USBs), as requested by the Customer and/or ePrints which are digital versions of articles or other materials hosted by Wiley or its licensees and linked from a Wiley website, an email or a Customer website ("ePrints").
  - (g) "Reprint Quotation" means a document supplied to the Customer by Wiley which sets out the details of
  - (h) "Terms" means these terms and conditions.

- 2. In submitting Advertising to Wiley, the Customer grants Wiley a worldwide, royalty-free, irrevocable licence to publish and print the Advertising as set out in the Booking Confirmation as well as the right to sub-license all such rights to any third-party provider.
- Wiley will, or will instruct its affiliates to, use commercially reasonable efforts to publish the Advertising in the format and in the position as set out in the Booking Confirmation, however all Advertising is subject to editorial approval and Wiley reserves the right to vary the placement of Advertising within a print product or online site or digital product when necessary.
- 4. Wiley reserves the right at any time to refuse or withdraw from publication Advertising which is not in accordance with the specifications provided in the Booking Confirmation, these Terms or is otherwise inappropriate in Wiley's sole and reasonable discretion. Notwithstanding the foregoing, Wiley has no obligation to review or approve Advertising copy (for compliance, appropriateness, or otherwise). Wiley may publish the Advertising with a heading 'Advertising' or in some other manner to distinguish the advertising material from editorial material. If and to the extent that the Advertising does not conform to Wiley's then-effective production specifications, Wiley reserves the right to make technical modifications as necessary to conform to such specifications.
- 5. If Wiley is creating advertising copy on behalf of the Customer, Wiley will provide final copy for the Customer approval by emai
- Customer is solely responsible for compliance with all laws, standards, industry codes and other binding guidelines as to the content of the Advertising, whether created by Wiley on its behalf or provided to Wiley, including but not limited to all applicable medical advertising regulations.
- The Customer will supply an authorised Purchase Order or Insertion Order to Wiley for Print Advertising and Online Advertising. Advertising bookings cannot be reserved without receipt of the aforementioned documents. Orders for booking of Online Advertising must be received at least 7 business days in advance of the proposed first run date. Wiley cannot guarantee that orders received after this time will be fulfilled. Customer shall book Online Advertising on a monthly basis unless otherwise expressly set out in the Booking Confirmation. Publication dates specified in the rate cards may be subject to changes at the discretion of Wiley; new publication dates will be communicated to the Customer prior to publication, at point of order confirmation where possible.
- The Customer must submit the required copy for Print Advertising on the material submission date as set out in the Booking Confirmation ("Materials Due Date"). If a Customer fails to provide the Print Advertising out in the Booking Continhation (Materials Due Date). If a Customer hals to provide the Print Advertising copy for a confirmed booking by the Materials Due Date, the Customer may be charged for Print Advertising unless a cancellation has been approved by Wiley in writing. If Wiley accepts copy for the Print Advertising after the Materials Due Date, Wiley makes no representations that Print Advertising will be published and the Customer will have no claim against Wiley for credit or republication in the event of non-publication, or if the Print Advertising is published in another manner or format than as set out in the Booking Confirmation.
- Customer must submit Print Advertising copy in compliance with the artwork and data specifications as set out in the Booking Confirmation, or as previously provided by Wiley in relation to the particular publication.
- 10. Customer shall deliver and shall be solely responsible for providing to Wiley all of the text, pictures, graphics, sound, video, programming code and other media which comprise the graphic or html file that comprises the Online Advertising in conformance with Wiley's delivery specifications.
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- 12. Wiley will provide reporting at the end of the Online Advertising campaign, or otherwise as requested within a reasonable time of request, to give details of Online Advertising performance (i.e. impressions, clicks). Real time transparency of campaigns can be managed by the Customer by using Google Ad Manager.

- 13. Unless specifically set out in the Booking Confirmation and agreed in writing by Wiley, Online Advertising will not be behind a registration barrier. The Customer acknowledges that Online Advertising placed on Wiley Online Library will be viewable by both subscribers and non-subscribers to Wiley Online Library. For the avoidance of doubt, Print Advertising may be viewable by non-subscribers to journals or periodicals
- 14. In relation to Online Advertising to be included in email alerts to subscribers and other authorised users of Wiley's products ("Email Alerts"), Wiley cannot guarantee the send date of any Email Alert advertising unless otherwise expressly agreed in the Booking Confirmation.
- 15. The sole remedy for any failure by Wiley to provide any Advertising, is that the Customer will be provided with a period of Online Advertising or additional Print Advertising in an equivalent placement and for a set period of time as determined by Wiley. Wiley will not be responsible for any failures that are not caused by Wiley. Wiley cannot guarantee that such 'make-up' bookings can be made in the month following the initial Advertising period.
- 16. In submitting Advertising to Wiley, the Customer warrants and represents that:
  - (a) publication of any Advertising (including any Advertising copy that is created by Wiley on behalf of the Customer which has been approved by Customer) in the manner set out in the Booking Confirmation will not breach or infringe any copyright, patent, trademark, trade secret or obligation of confidentiality or privacy, any law of defamation or obscenity, or any relevant law or regulation concerning advertising or promotions, including any medical advertising laws, industry codes or regulations;
  - (b) the Customer has the right to grant the licence to Wiley to use the Advertising as contemplated by these
- (c) the Advertising is accurate, truthful and non-deceptive and does not violate any laws regarding false
- (d) the Advertising does not violate any other applicable law, statute, ordinance or regulation, including without limitation any laws and regulations governing export control;
- (e) the Advertising is not and does not contain content that is lewd, pornographic or obscene, excessively profane, racist, ethnically offensive, threatening, infringing, excessively violent, libellous, gambling-related, or promote any discriminatory activity, promote illegal drugs or arms trafficking, create a risk to a person's safety or health, compromise national security or interfere with an investigation by law enfor-cement officials or is offensive, misleading, deceptive or destructive, and does not promote, advocate or facilitate terrorism, terrorist-related activities or violence:
- (f) Online Advertising does not create, facilitate the creation of or exploit any security vulnerabilities in a user's computer, promote programs which compensate or provide incentives to users for clicking ads or offers, performing searches, surfing websites or reading emails or contain viruses, troins, time bombs, cancelbots or other harmful or deleterious programming routines whether similar or dissimilar to the foregoing; and
- (g) Customer has obtained written consent to display the name or image of any living person in any Adver-
- 17. The Customer acknowledges that in relation to Advertising, Wiley makes no representation or warranty (i) that any publication of any Advertisement will be confined to persons resident in various countries (ii) of the exact number of page impressions that will be delivered, (iii) regarding the quality of reproduction of the Advertisements; or (iv) as to the availability of any Online Advertising site or digital product
- 18. In addition to the Terms, the following clauses of the standard terms and conditions of the Interactive Advertising Bureau for Media Buys of Less than One Year ("IAB Terms") will apply to all Online Advertising services, with Wiley being the 'Media Company' and Customer being the 'Agency' and 'Adverse' (unless the Customer is a media agency booking advertising on behalf of a customer in which case it will be the Agency, with its customer being the Advertiser):

  - (a) Section II (Ad Placement and Positioning); (b) Section IV (Reporting) (excluding clause IV(b)) (c) Section XI (Non-Disclosure, Data Usage and Ownership, Privacy and Laws') (d) Section XIII (Third Party Ad Serving and Tracking)

In the event of any inconsistencies between the IAB Terms and these Terms, these Term will prevail, to the extent of the inconsistency.

### REPRINT TERMS

- 19. A Reprint Quotation will be provided to the Customer by Wiley. The Customer must provide a Purchase Order or return the Reprint Quotation and provide all relevant details in order to submit an order for producing the Reprint and in doing so, the Customer agrees to be bound by these Terms. Wiley may issue a Booking Confirmation to confirm the Order.
- 20. The Reprints are solely for the use of the Customer and may not be re-sold, posted on the internet (other than as permitted for ePrints in the format specified by Wiley) or reproduced in any other format or media without the express written permission of Wiley and payment of the appropriate licence fee. The Reprints must not be amended or modified in any way after delivery. If the Customer wishes to append or add any material to a Reprint it shall inform Wiley at the time of making the order and pay any additional fees charged by Wiley. Wiley reserves the right to accept or decline any such request in its sole discretion
- 21. For ePrints, the Customer will be provided with a link and is entitled to the number of downloads of ePrints. as specified in the Reprint Quotation and/or Booking Confirmation. The Customer may opt to pay a premium price and have a print download option on ePrints if confirmed in the Booking Confirmation.
- 22. Wiley will use commercially reasonable efforts to deliver the Reprints by the date specified by the Customer (if any) in the accepted Reprint Quotation, however Wiley will not be liable for any non-delivery or late deli-
- 23. It is the responsibility of the Customer to notify Wiley in writing of any damage or shortage within 30 days of the date of actual delivery of physical Reprints to the Customer. Wiley will take no responsibility for any damage or shortage notified after this period has expired.





# **Advertising and Reprint Production Terms and Conditions**

- 24. The price for the Advertising is set out in the Booking Confirmation. An invoice will be sent by Wiley to the Customer following print publication or digital campaign fulfilment.
- 25. The price for producing the Reprints is set out in the Reprint Quotation and is valid for 30 days from the date of issue. The price quoted includes a maximum of three (3) proofs of the Reprint. Should Customer require any additional proofs, these will be subject to an additional charge at the discretion of Wiley. If a Reprint Quotation has been provided in advance of the printing date, the details of the order may change upon printing. In this event, Wiley reserves the right to amend the Reprint Quotation to reflect any changes including, without limitation, page length. If a Customer requires a pro forma invoice, Wiley can issue an invoice after the order is confirmed.

### CANCELLATION

- 26. If the Customer wishes to cancel Advertising after the provision of an Insertion Order or Purchase Order, the Customer must immediately notify Wiley in writing. For Print Advertising, the Customer may, at Wiley's discretion, still be liable for any charges where cancellation requests are received after the Materials Due Date for that Advertising. For Online Advertising, unless the Booking Confirmation has specified that such Online Advertising is non-cancellable, the Customer may cancel Online Advertising on 14 days' written notice to Wiley with no penalty, provided that the Customer shall pay all fees for all Advertising within the 14-day notice period up until the effective date of termination and if there are any custom content or development for any Advertising the Customer shall pay for the provision of all sensives performed un to Refertive date. for any Advertising, the Customer shall pay for the provision of all services performed up to the effective date
- 27. On receipt of a cancellation request, Wiley will use reasonable commercial endeavours to ensure the Advertising is not published or for Online Advertising, that it is withdrawn, however Wiley will not be liable for any loss or damage that may be occasioned by the publication of Advertising cancelled by the Customer after the Materials Due Date or Insertion Order is received.
- 28. Reprint cancellations will be subject to a cancellation fee based on the value of the total order (excluding shipping and expedited delivery charges) and the point in the production process which has been reached at the time Wiley receives the cancellation:

English Language		Translations		
Point of Cancellation	% of order value – excluding shipping & expedited delivery fees	Point of Cancellation	% of order value – excluding shipping & expedited delivery fees	
Purchase Order / confirmed order received	5%	Purchase Order / confirmed order received	5%	
Order sent to printer / Proof compiled	10%	Translation work started	50%	
Proof approved by customer	25%	Proof approved by customer	75%	
ePrint created	35%	ePrint created	35%	
Copies printed / ePrint supplied	100%	Copies printed / ePrint supplied	100%	

### **GENERAL TERMS**

- 29. If a Customer breaches these terms, fails to pay for Advertising or Reprints, enters into bankruptcy or where it is a corporation or other legal entity, passes a resolution for administration, winding up or liquidation, has a receiver or manager appointed, or enters into an arrangement with its creditors other than in the ordinary course of business, or any other event occurs or proceeding is taken with respect to the Customer in any jurisdiction which has an effect equivalent or similar to any of the events mentioned, then Wiley may, in its sole discretion and without limitation:
  - (a) cancel any provision of credit to Customer;
  - (a) cancel any provision or credit to Customer;
     (b) require cash pre-payment for further orders until all outstanding debt is paid in full or Wiley determines that the initial insolvency event has ceased to occur;
     (c) cease publication of further Advertising or terminate an agreement for Advertising;
     (d) withhold any discounts or rebates previously granted to the Customer; or
     (e) exercise any other rights at law or equity.

- 30. Wiley will send invoices to the Customer at the address provided. Should a Purchase Order number be a winey will seriol invoices to the customer at the address provided. Should a Purchase Order number be a prerequisite for payment of invoice, the Customer must supply this at the point of confirming the order. All delivery addresses must be accompanied by a contact name and telephone number, as well as a VAT number (relative to the country on the invoice address) or other business identifier or information as may be required by Wiley (eg. GST registration, W9 form) as notified by Wiley. Please note that Wiley is unable to accept any PO Box addresses.
- 31. Prices are shown exclusive of GST, VAT and other sales taxes, unless otherwise expressly indicated by Wiley in writing. Prices are also exclusive of all handling, packing, freight, shipping, customs duties, levies, import duties and insurance charges unless otherwise agreed in writing. Amounts received will be free from and clear of any other taxes imposed by any tax authority, such as withholding tax, and if, for some reason, such amounts are subject to any withholding tax or other relevant taxes, then the Customer is liable to pay such tax and Wiley will receive the full amount set out in the Booking Confirmation.
- 32. Customer shall pay all invoices in full will be made within 30 days of the date of an invoice, unless otherwise
- 33. If the Customer fails to make any payment due to Wiley under this Agreement by the due date, then, without limiting Wiley's remedies, the Customer shall pay interest on the overdue amount at a rate which will be the lesser of: (i) 0.5% per month, such interest to accrue on a daily basis from the due date until actual payment of the overdue amount, whether before or after judgement; or (ii) any relevant maximum statutory rate allowable in the jurisdiction where the Wiley entity is located, such interest to accrue in accordance with the content of the overdue amount of the content of the conten relevant statutory provisions. Customer shall pay the interest together with the overdue amount.
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